



**Group Founder & Promoter
The Walsons Group & Securitas India**



Dear Friends,

India is clearly back on the recovery path as India's growth numbers are stronger than most ecosystems globally.

In specific to our group, 2015 has again been a good year for us: achieving a steady ~ 30% growth (organic), improved operating results and cash-flows. Well done teams! We used 2015 as a year to build excellent alignment on financial discipline nationally and also to build 'Responsible growth', which is in line with our long term strategy of gaining leadership position, through responsible and long term initiatives.

Our **Customers** and our **People** remain the core of our biz and we remain deeply committed to our core and to the 'Commitment of Progress', holistically. In 2016 we will continue to navigate our company through the culture that drives us: to being the **Employer of Choice** and becoming the **Supplier of Choice**. New efficient and effective structures, with simpler policies and smarter processes will motivate improved service delivery to our clients. Technology will be the back bone of this differentiator and our Clients will experience our People using new customized Technology, to deliver far better services and becoming their trusted services partner. We see our customers as our "Advisors"; who consistently advise us to get better and better. Closer connect with our clients will ensure we can track this progress, systematically and objectively.

Our success depends on the trust we build with our clients, our disciplined growth strategy and the unstoppable dedication of our people. We continuously identify our challenges, explore mutual wins, collaborate and perform passionately. We drive our aspirations with inclusiveness of our values driven by high work ethics and our commitment in playing our part in nation building.

Warm regards,

Arjun Wallia

